

## Message Text

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ORIGIN EB-07

INFO OCT-01 EUR-12 AGR-10 AID-05 CIAE-00 COME-00 FRB-01

INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 ISO-00 L-03 /081 R

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EXIM BANK - S. MINIKES

AMEMBASSY BUCHAREST - AMB. BARNES

EB/CBS/OSB - E.K. LAWSON

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R 210120Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

INFO AMEMBASSY BELGRADE

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E.O. 11652: N/A

TAGS: BEXP, EPAP, EIND, RO

SUBJECT: JOINT COMMISSION ACTIVITIES: INTERAGENCY GROUP  
TRIP TO ROMANIA

REF: (A) BUCHAREST 2301, (B) BUCHAREST 2457

1. JOINT COMMISSION INTERESTED IN FOLLOWING UP ON,  
(A) AGRICULTURE RELATED PROJECTS DESCRIBED IN GENERAL TERMS  
BY MINISTER OF AGRICULTURE MICULESCU, AND (B) OTHER MAJOR  
AGRICULTURAL PROGRAMS COVERED BY ROMANIA'S ECONOMIC  
DEVELOPMENT PLAN IN WHICH U.S. PARTICIPATION WOULD BE  
DESIRABLE. WE HAVE IN MIND PROGRAMS SUCH AS IRRIGATION IN  
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UPPER DANUBE AREA, RECLAMATION OF SALINE SOILS, LIVESTOCK

PRODUCTION, AND GENERAL AREA OF INDUSTRIALIZATION OF AGRICULTURE INCLUDING EQUIPMENT AND ENGINEERING.

2. HOWEVER, BECAUSE INFORMATION AVAILABLE HERE IS VERY GENERAL, WE NEED CLEARER DEFINITION AND AS MUCH DETAILED INFORMATION AS POSSIBLE ON THESE AND OTHER SPECIFIC, MAJOR PROJECTS IN ROMANIAN AGRIBUSINESS SECTOR BEFORE U.S. PRIVATE FIRMS CAN PARTICIPATE MEANINGFULLY.

3. DURING DISCUSSIONS WITH AMBASSADOR BARNES IN WASHINGTON, FOLLOWING SCENARIO WAS TENTATIVELY AGREED UPON.

(A) FIRST, IF SUCH INFORMATION ON SPECIFIC PROJECTS IS AVAILABLE AND CAN BE GATHERED BY EMBASSY, IT WOULD GIVE US A BETTER IDEA OF MARKET CHARACTERISTICS AND HOW BEST TO TAKE ADVANTAGE OF MARKET OPPORTUNITIES.

(B) SECOND, IF EMBASSY CONSIDERS IT USEFUL, AND IF ROMANIAN AGRIBUSINESS PROGRAM HAS DEVELOPED TO A POINT WHERE GOR OFFICIALS ARE NOW PREPARED AND WILLING TO GET INTO SPECIFIC DETAIL REGARDING FUTURE PROJECTS, WE COULD SEND SMALL TEAM UNDER AUSPICES OF ECONOMIC COMMISSION OF ABOUT TWO OR THREE USG OFFICIALS FROM SEPARATE AGENCIES, INCLUDING COMMERCE, STATE, AND AGRICULTURE, WHICH COULD ASSIST EMBASSY IN DEVELOPING THIS REQUIRED INFORMATION WITH GOR OFFICIALS, TAKING THESE PRELIMINARY STEPS TO IDENTIFY AND DEFINE FUTURE, LARGE SCALE PROGRAMS. TEAM COULD BEGIN WORK IN ROMANIA IN LATTER PART OF JULY. TAKING THESE MARKET IDENTIFICATION STEPS NOW COULD LAY GROUNDWORK FOR LATER MISSIONS OF U.S. FIRMS WITH A MORE SPECIFIC FOCUS TO LOOK INTO ROMANIA'S AGRICULTURAL DEVELOPMENT PROJECTS IDENTIFIED DURING THIS GROUP'S VISIT.

(C) THIRD, INFORMATION COULD ALSO CONTRIBUTE TO CONCRETE RESULTS IN AGRICULTURAL FIELD IN PREPARATION FOR, AND DURING, PROPOSED TRIP TO U.S. LATER THIS YEAR BY AGRICULTURE MINISTER MICULESCU.

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(D) FINALLY, INFORMATION ON SPECIFIC PROJECTS IN AGRICULTURAL FIELD WOULD BE USED AS BASIS FOR DISCUSSION AT AMERICAN-ROMANIAN COMMISSION MEETING THIS FALL.

4. STEFAN BURCA, DEPUTY DIRECTOR FOR INTERNATIONAL AFFAIRS AT MINISTRY OF AGRICULTURE, TOLD US THAT MINISTRY OFFICIALS ARE PREPARED TO GO INTO DETAIL ON THESE AND OTHER

PROJECTS IN THE PLAN. HE SAID THAT AN EARLY DISCUSSION OF THESE PROJECTS WOULD GIVE SHARPER FOCUS FOR MINISTER MICULESCU'S DISCUSSIONS WITH U.S. FIRMS, PLANNED FOR LAST WEEK IN SEPTEMBER.

5. RECOMMEND STRESSING LONGER TERM DEVELOPMENT ASPECTS OF THIS PROPOSAL IN PRESENTATION TO ROMANIANS. IN VIEW OF PRESENT UNAVAILABILITY OF EXIMBANK CREDITS, WE IN NO REPEAT NO WAY WANT TO GIVE MISLEADING SIGNAL TO ROMANIANS ABOUT POSSIBLE AVAILABILITY OF CREDITS UNTIL CONGRESSIONAL APPROVAL OF TRADE AGREEMENT IS OBTAINED. ACCORDINGLY, EXIMBANK CANNOT PARTICIPATE IN THIS MISSION.

6. WOULD APPRECIATE ANY ADDITIONAL EMBASSY VIEWS ON SUCH AN ACTIVITY AND, IN CASE OF TRIP TO BUCHAREST BY WASHINGTON TEAM, ON MAKEUP OF PROPOSED TEAM.

7. DURING VISIT WITH COMSEC MORTON, JUNE 11, 1975, DEPUTY PRIME MINISTER OPREA SUGGESTED EITHER U.S. DELEGATION VISIT ROMANIA OR ROMANIAN DELEGATION VISIT U.S. FOR PURPOSE OF PREPARING LIST OF PRODUCTS ROMANIANS ARE INTERESTED IN SELLING AND BUYING, AND LIST OF AREAS FOR COOPERATION AND POSSIBLE JOINT VENTURES (MEMCON OF VISIT EN ROUTE TO EMBASSY). WOULD ALSO APPRECIATE EMBASSY VIEW ON FEASIBILITY OF EXPANDING SCOPE OF AGRIBUSINESS DELEGATION TO ENCOMPASS THE AREAS COVERED IN MORTON/OPREA DISCUSSION. KISSINGER

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